# **Khoa Duong**

• Hanoi, Hanoi, Vietnam

☑ your.name@example.com

**4** (609) 999-9995

www.linkedin.com/in/khoadduong

in khoadduong

# **About**

Highly ambitious and results-oriented individual with experience across diverse sectors including AI startups, venture capital, and investment banking. Proven ability to contribute to rapid growth, demonstrated by achievements at Autumn (YC S25) and Haven. Eager to leverage expertise in growth marketing, product development, and financial analysis to drive success in a challenging environment.

# **Experience**

# Autumn (YC S25), Chef

Jan 2025 - present

• Spearheaded cooking operations as the #1 employee at Autumn, a Stripe for AI startups. Achieved 200% MoM growth, secured the #1 spot on Product Hunt, and contributed to raising a \$7M seed round from prominent investors including Peak XV (Sequoia India & SEA), Liquid 2, and Paul Graham.

Haven, Growth June 2025 – Aug 2025

• Contributed to building the future of accounting & tax for startups, achieving \$7M ARR in 18 months.

#### **AMT**, influencer marketing agents

Mar 2025 - Aug 2025

• Participated in building influencer marketing AI agents after AMT raised \$3.5M from NFX, Entrepreneur First, etc.

### Vert Ventures, consumer apps

Feb 2025 - Aug 2025

• Focused on acquisition, operations, and growth within a \$20M+ ARR consumer app venture studio. Worked on apps including Astra, Plug AI (formerly Rizz GPT), and Noodle.gg.

#### **Clover Labs**, consumer apps

May 2025 - July 2025

• Explored and productized AI agents and consumer apps at Clover Labs, recognized as the fastest Canadian startup to reach \$1M ARR (42 days).

#### **BDA Partners**, Investment Banking Summer Analyst

May 2025 - June 2025

· Assisted with mergers and acquisitions transactions.

#### **Headline - Asia**, VC

Sept 2024 – Dec 2024

· Sourced potential investment deals.

## **Education**

Hanoi-Amsterdam High School for the Gifted, Physics

Jan 2022 - Dec 2026

#### Certifications

#### **Vietnamese Language**

Issued by Language Proficiency

#### **English Language**

Issued by Language Proficiency

#### **Chinese Language**

Issued by Language Proficiency