

Khoa Duong

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About

Highly motivated and experienced individual with a passion for growth strategies, AI applications, and consumer apps. Proven ability to contribute to fast-growing startups and venture capital firms. Seeking opportunities to leverage expertise in a challenging and rewarding environment.

Experience

- Autumn (YC S25), Chef** Jan 2025 – present
 - Spearheaded cooking operations as the #1 employee at Autumn, a Stripe for AI startups. Achieved 200% MoM growth, secured the #1 spot on Product Hunt, and contributed to raising a \$7M seed round from prominent investors including Peak XV (Sequoia India & SEA), Liquid 2, and Paul Graham.
- Haven, Growth** June 2025 – Aug 2025
 - Contributed to building the future of accounting & tax solutions for startups, supporting the company's growth to \$7M ARR in 18 months.
- AMT, influencer marketing agents** Mar 2025 – Aug 2025
 - Supported the development of AI agents for influencer marketing, contributing to a company that raised \$3.5M from NFX, Entrepreneur First, and others.
- Vert Ventures, consumer apps** Feb 2025 – Aug 2025
 - Focused on acquisition, operations, and growth strategies for a \$20M+ ARR consumer app venture studio. Worked with apps including Astra, Plug AI (formerly Rizz GPT), and Noodle.gg.
- Clover Labs, consumer apps** May 2025 – July 2025
 - Explored and productized AI agents and consumer apps. Contributed to Clover Labs' achievement as the fastest Canadian startup to reach \$1M ARR (42 days).
- BDA Partners, Investment Banking Summer Analyst** May 2025 – June 2025
 - Gained experience in mergers and acquisitions.
- Headline - Asia, VC** Sept 2024 – Dec 2024
 - Focused on sourcing deals.

Education

Hanoi-Amsterdam High School for the Gifted, Physics Jan 2022 – Dec 2026

Certifications

- Vietnamese Language**
Issued by Language Proficiency
- English Language**
Issued by Language Proficiency
- Chinese Language**
Issued by Language Proficiency